



# STAFFING SOLUTIONS OF HAWAII



Mary Pattee, President (left) and Lisa Truong, Director of Business Operations (right)



(from left to right) Jihan Ahmed (Staffing Coordinator), Debbie Conway (HR Assistant), Kellene Sasano (Staffing Coordinator), Lisa Truong (Director of Business Operations), Alyson Emde (Staffing Manager), Suzanne Kiyabu (Accountant), Kaleo Chun (Accounting Assistant)

**W**hen Mary Pattee, the owner of Staffing Solutions of Hawaii (SSOH), first came to the Islands 20 years ago, she could not have imagined the success that lay ahead. With experience working every position in the staffing industry, from receptionist to regional manager, Pattee quickly succeeded on her own. From day one, SSOH's philosophy has been built on trust, reliability and service. Pattee sums it up: "We treat our clients and associates alike with integrity, respect and repetitive high quality service that result in great success and exceeds their expectations."

This formula has produced results from the beginning as Mary achieved \$4 million in sales within her first four years in business. Since then, she has received numerous awards, including PBN's Fastest 50. Maintaining a loyal clientele, however, is her greatest achievement. "Many of SSOH's clients are the same clients that we have been doing business with for 20 years!" Pattee says. "We think this is the best testimonial a company can hope for!"



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SSOH's loyal customer base has helped Pattee build SSOH into a successful enterprise employing seven full-time team members specializing in full-time, part-time and temporary staffing across all sectors as well as human resources outsourcing. In addition to their service to clients, SSOH has kept its competitive edge by staying at the razor's edge of technology. "I think it is crucial for any business to stay at the top of their technology game in order to deliver value and quality to their clients," Pattee says.

SSOH celebrates 20 years of business in 2011, but it will also celebrate another milestone this year with the retirement of Mary Pattee. In line with SSOH's strategic approach, a succession plan is in place and Pattee has

been mentoring Lisa Truong, the company's Director of Business Operations. "Lisa and I speak the same language and in fact do not even have to finish our sentences before the other is nodding with complete understanding," Pattee says.

In the future, Pattee hopes to expand in the government, technical, and medical industries as well as continued success in their core professional/office business and executive placements. "We hope the future will lead us to another successful 20-plus years in Hawaii and beyond," Pattee says. "The sky is the limit when it comes to asking us what we see in the future for Staffing Solutions of Hawaii!"